

Robert D. Boynton

Employment History

- 2009 – present: Adjunct Professor, Charles H. Dyson School of Applied Economics and Management, Cornell University, Ithaca, NY
Focus on cheese marketing, dairy policy, and development of the Greek yogurt industry in U.S.
- 1993 – 2008: Sr. Vice President, Marketing & Sales, Leprino Foods Company, Denver, CO
Responsible for marketing and sales of all Italian cheese and whey products from 9 domestic factories. Supervised a sales, marketing and customer service staff of 25 people.
- 1984 – 1993: Executive Director, Dairy Institute of California, Sacramento, CA
Led this voluntary-membership dairy processor trade association, representing members in all regulatory and legislative matters at the state level. Staff performed a wide range of economic analyses of dairy policies and programs. The association represented more than 90% of the volume of fluid milk, cultured dairy products, frozen products, and cheese manufactured in California.
- 1982 – 1984: Associate Professor, Department of Agricultural Economics, Cornell University, Ithaca, NY
Tenured faculty member with responsibilities in extension and research, focused on the New York and U.S. dairy industries. Applied research complemented active extension program on dairy markets and policy.
- 1978 – 1982: Assistant Professor, Department of Agricultural Economics, Purdue University, West Lafayette, IN
Focused on the marketing of agricultural products, especially dairy and the role of cooperatives in the agricultural sector. Taught graduate and undergraduate courses in agricultural marketing, conducted research and participated in extension activities with the Indiana and national dairy industries.

Education

- B.S. Animal Science, University of California-Davis, Davis, CA [1967 – 1971]
- M.S. Agricultural Economics, University of California-Davis, Davis, CA [1972 – 1974]
- Ph.D. Agricultural Economics, Michigan State University, East Lansing, MI [1974 – 1978]

Contact Information

rdboynton@comcast.net