



OLD WORLD TRADITION | A PASSION FOR EXCELLENCE



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About Great Lakes Cheese

- Founded by a young Swiss immigrant, Hans Epprecht's vision was to create a business with integrity, that delivers quality products at a value, and on time; while providing excellent customer service
- GLC remains privately owned today by the Epprecht Family and 2,485 dedicated employees
- GLC has grown to a \$3.2 billion business that includes:
 - 9 State of the Art Manufacturing Facilities
 - Safe, Award Winning Quality Products
 - Natural, Processed and Organic Conversion Capabilities
 - Continuous Innovation Process & Product Portfolio
 - Strategically located Supply Chain
 - A Portfolio of Trusted Retail Partners
 - Aggressively reinvests in it's business

"GLC IS FOCUSED ON GENERATIONS, NOT QUARTERS."

- HEIDI ELLER, GREAT LAKES CHEESE, CHAIRMAN OF THE BOARD





OUR MISSION: To be a leading manufacturer and supplier of consistently high quality cheese products.

We will achieve this through our commitment to outstanding customer service, innovation, dedicated employees, and business partnerships. Our environment of open communication, integrity, and mutual respect encourages everyone to go beyond what is expected. We believe that profitability is a success only if the customer, the suppliers, the employees, the communities, and the company benefit.

State of the Art Manufacturing Facilities

- Over 2 million square feet of production space
- Over 100 production lines
- Interchangeable plant capabilities provide unmatched contingency planning

4 Super Plants – Conversion

- Hiram, Ohio
- Plymouth, Wisconsin
- Fillmore, Utah
- Manchester, Tennessee

4 Cheese Production Plants

- Adams, New York
- Cuba, New York
- Seymour, Wisconsin
- La Crosse, Wisconsin

1 Specialty Plant – Conversion

- Wausau, Wisconsin



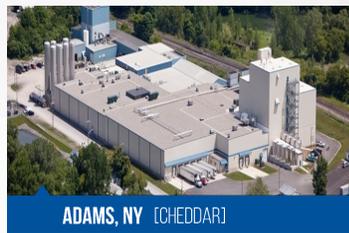
Super Plants – Shreds, Chunks & Slices Conversion



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Cheese Production Plants



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Specialty Plant - Conversion



Strategically Located Supply Chain Provides Efficient National Distribution

National Footprint

- Strategically located plants minimize lead times and lower costs to customers

Transportation Management

- Partnerships with refrigerated carriers to provide consistent availability of trucks at competitive rates
- GLC private fleet balances supply and service level

Service Level

- SAP ERP System provides real time visibility of data transactions
- 99% service levels



Food Product Safety: Our #1 Priority

Quality products are the foundation of GLC's success

- GLC Packaging Plants are SQF Level 3
 - PMO and State Regulated
 - Zone Approach for Environmental Microbiological Monitoring
 - Integrated Sanitation for Facility Cleaning
 - All GLC sites are FDA Registered and HACCP Compliant
- Responsive complaint tracking with corrective action protocols

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We Are In the Cheese Business – Only

- We are in the cheese business, and exclusively in the cheese business.
- GLC has invested in capital infrastructure to provide consistent long term low net landed cost in spec product.
- As the industry leader, we will continue to invest in new technology and supply chain efficiencies
- Our supplier relationships and purchasing policies ensure our customers a continuous source of supply. This is our promise to each of our customers.

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Conversion Capabilities

Natural Cheese

- Shreds: Pillow, SUP, Shelf-Ready Display Cases
- Chunks: Bar, Stick
- Slices: Flexible Shingle, Rigid Shingle, Twin Pack, Party Trays
- Snacks: String, Cracker Cuts, Snack Packs
- Specialty: Blue Cheese, Cups, Cryovac

Processed Cheese

- Individually Wrapped Slices (Multiple Formulations)
- Deluxe American Slice on Slice
- Cheese Spread Loaf

Organic Cheese

- Shreds: SUP
- Chunks: Bar
- Slices: Shingle, Twinpack



GLC is a packaging innovator

- Rigid packaging
- Snack packaging
- Retail and Foodservice Slices
- Stand Up Pouch shredded packaging



Adams Reserve Cheddar

We are not a brand company, but..

- Adams Reserve Brand is the exception.
 - Award winner in World, US, and State competitions
 - Life is too short to eat bad cheese



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GLC's New York plants

Adams, NY

- Purchased from Dairylea in the 1984
- Recapitalized twice
- Makes aged and specialty Cheddars



Empire Cheese: Cuba, NY

- Purchased from HP Hood in 1993
- Makes award winning Provolone and Mozzarella cheese
- Food service shreds

Location, Location, Location!





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